

Write your answers in the right place on the answer sheet!

You have 30 minutes to do the language test.

Do not use any dictionaries. There is a (0) sample solution.

I. Choose the letter of the right word. (a, b, c) (10x1) 10p

0.	<i>I think he's... a customer in Barcelona.</i>		
	A) visiting	B) visits	C) visits
1.	I am looking ... to meeting you at the conference.		
	A) forward	B) for	C) ahead
2.	Sarah is very good ... training new staff.		
	A) with	B) at	C) into
3.	The Marketing Manager ... a completely new strategy last Monday.		
	A) advised	B) has advised	C) advises
4.	Let's talk ... business.		
	A) about	B) of	C) for
5.	Do not ... your time on making statistics every week.		
	A) lose	B) spent	C) waste
6.	If they ... raise my salary, I will leave the company.		
	A) don't	B) will not	C) didn't
7.	You ... answer all emails within 48 hours.		
	A) have	B) must	C) need
8.	Why did she ... the company?		
	A) left	B) leave	C) live
9.	It's easy to ... business with them.		
	A) do	B) link	C) make
10.	Do not ... to take your passport with you when you go to Serbia.		
	A) miss	B) remember	C) forget

II. Complete the following text with the right word. Use one word just once. There are two words that you do not have to use. There is a (0) sample solution. (10x1) 10 p

AT	IT'S	BY	NEAR	ITS
WERE	ALTHOUGH	IS	FOR	
TO	DON'T	NOT	WILL	

There is a chaotic situation (0) at London's Heathrow airport. A strike 1 catering workers at the famous airport has created chaos 2 thousands of air passengers. 3 only 500 workers went on strike, it has seriously affected the operations of British Airways (BA) worldwide. Up to 70,000 travellers are waiting at or 4 the airport. They do 5 have any information about when they will fly, or if they are going to fly at all. According 6 some newspapers several hundred baggage handlers, cargo staff and other workers 7 also go on strike next week in support of the catering employees. The 500 catering workers 8 fired by the US catering firm Gate Gourmet, because the company wants to cut costs and reorganise 9 business activity. A meeting 10 expected tomorrow between trade unions and Gate Gourmet to end the strike.

ANSWER KEY

I. Choose the letter of the right word. (a, b, c)

(10x1) 10 p

1. A	2. B	3. A	4. A	5. C	6. A	7. B	8. B	9. A	10. C
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II. Complete the following text with the right word. Use one word just once. There are two words that you do not have to use. (10x1) 10 p

1.	by
2.	for
3.	although
4.	near
5.	not
6.	to
7.	will
8.	were
9.	its
10.	is

**You have 120 minutes to write the two writing tasks AND the reading task.
The use of printed dictionaries is allowed.**

TASK 1

Read the information below and write an 80-90 word letter by using the 10 given words.

Your boss is travelling to the London book fair. Reserve a single room for him / her for the period of the fair. Write about his /her requirements and how he / she would like to pay.

Use the following words in your letter:

- book fair
- single room
- view
- floor
- arrive
- airport
- dinner
- three nights
- pay
- bankcard

TASK 2

Write an 80-90 word e-mail.

DO NOT use your own name in the solution.

You saw the advertisement of a smart phone in the leaflet of a store but you don't remember it well.

Write an email to the store and

- tell them what you remember about the advertised smart phone
- ask about the length of the and the price of the phone
- tell them how you can pay for it and how you can collect the phone



SAMPLE SOLUTION

Task 1

Dear Sir/Madam,

I'd like to book a single room in your hotel on the top floor with a view to the city for three nights (March 12-14) under the name of Zoltan Kiss. Mr Kiss is going to participate in the annual book fair. Mr Kiss would like to have continental breakfast and also a dinner at your hotel's restaurant. He will need transfer from the airport when he arrives and leaves. He is going to pay for your services by bankcard, if possible.

Thank you.

Yours faithfully,

Emma Mester

Task 2

Dear Sir/Madam,

I saw the advertisement of a smart phone in your last week's leaflet, but I don't remember its details. I would like to know till when does this offer end what is the exact price of the phone? As I remember it was a Samsung Galaxy A3, with a 30 % discount and a 2-year-warranty. I hope I can pay with my Visa Credit card and I would like to collect my phone at the closest store near my home.

Thanks

Mary Rose



Read the following texts carefully, and then do the exercises on the answer sheet!

The use of printed dictionaries is allowed.

You have 120 minutes to write the two writing tasks AND the reading task.

TEXT 1

Xiaomi Inc.

A four-year-old Chinese tech company has become the world's third-largest smartphone maker, behind Samsung and Apple. The company is called Xiaomi Inc. It has also become the world's most valuable tech start-up and is more valuable than Uber, Dropbox, Pinterest and Snapchat. The Beijing-based company just raised \$1.1 billion in funding and is now worth \$45 billion. That makes it worth more than tech giants LG, Motorola and Sony put together. Xiaomi is also the world's fastest-growing smartphone maker. Its sales increased by 211 per cent in 2014. Its market share has also increased from 2 per cent to 5 per cent over the past year and it looks like that will increase further.

Xiaomi has a unique business model. It sells its phones for around what they cost to make. Profits come from apps and software. It also makes its customers follow the company. Many Xiaomi users in China are very loyal fans of the company. The company uses marketing campaigns that give fans the chance to win prizes. This makes the company very popular. Bin Lin, Xiaomi co-founder and president, said: "We will continue bringing innovation to everyone, with a goal of producing high-quality, high-performance devices with great user experience." However, not everyone is a fan of Xiaomi. Apple's chief designer Jonathan Ive said Xiaomi stole the design of its phone and many ideas from Apple.

1148n

I.	Based on the text, the following statements are either true (T) or false (F). Circle the correct answer. There is a (0) sample solution.	(8x1) 8 p
0.	<i>Xiaomi Inc. was founded a decade ago. F</i>	
1.	The company is the biggest among smartphone makers.	
2.	The company's value is 1.1 billion.	
3.	The company is more valuable than for example Sony.	
4.	The company's sales rose dramatically in 2014.	
5.	The company does its business differently from others.	
6.	The company sells everything at cost price.	
7.	The Chinese are very fond of Xiaomi's products.	
8.	The Chinese company thinks Apple copied its phones.	

TEXT 2

The 'siesta syndrome'

A new survey of 1,000 people working in London has found that three in every four believe they work less efficiently in the afternoon. The main reasons for this are tiredness, boredom and hunger. The 'siesta syndrome' makes 14.00–16.00 the worst hours, while productivity is best at 12.00pm. More than half of the number of people interviewed said they made more mistakes in the afternoon. Last year, a Bangladeshi businessman in New York started a 'sleep centre' for employees.

It seems that people in Britain are taking less time for lunch – with the average being just 27 minutes. Only one in five people take their full lunch hour, with many people working straight through. An office worker in Barcelona, Spain, takes between 90 minutes and 2 hours for lunch.

In another survey, one fifth of people said they had too much work to do – and were becoming ill as a result. Britons do sometimes work long hours, although not as long as in other parts of the world. In Hong Kong, the six day week is normal. Britons also spend longer than anyone else in Europe travelling to work – 49 minutes being average, compared to 47 in Germany, 37 in France and just 20 in Italy.

The reason for the increase in work is that more people are being judged on their targets and results. 'People who do not make money can be fired!' Another reason for increased workloads is a rise in e-mails! However, longer hours do not lead to more productivity. As one manager said, 'we should tell workers to take regular breaks and eat healthier food. If not – productivity suffers'.

1296n

II.	Answer the following questions in 1-5 words. There is a (0) sample solution.	(7x1) 7 p
0.	<i>What percentage of the people asked believe that they work better in the morning?</i> <i>Three quarters.</i>	
1.	Why can't people work so well in the afternoon? (write three)	
2.	Which hours are the least efficient?	
3.	What new idea was introduced in New York?	
4.	How long do people usually take for lunch in Britain?	
5.	What happens to those who work too much?	
6.	How much time do British people spend travelling to work each day?	
7.	How can workers become more productive? (write one)	



ANSWER KEY

TEXT 1

I.	Based on the text, the following statements are either true (T) or false (F). Circle the correct answer.		(8x1) 8 p
1.	T	F	
2.	T	F	
3.	T	F	
4.	T	F	
5.	T	F	
6.	T	F	
7.	T	F	
8.	T	F	

TEXT 2

II.	Answer the following questions in 1-5 words. Do not give answers longer than 5 words.	(7x1) 7 p
1.	Because of boredom, tiredness, hunger.	
2.	From 14:00 to 16:00.	
3.	A sleep centre for employees.	
4.	27 minutes.	
5.	They become ill.	
6.	49 minutes.	
7.	By taking regular breaks /by eating healthier food / by having fewer e-mails.	